1. **General, Conclusion of Contract**

1.1 These terms and conditions apply to all current and future contracts with the Buyer. This applies in particular to future orders that are placed by the Buyer and/or accepted by us verbally, by e-mail or by fax. At the latest, these terms are considered accepted by the Buyer upon acceptance of the goods or services. We hereby expressly reject any of the Buyer’s terms and conditions which may deviate herefrom. Without our written consent, general terms and conditions of third parties are not incorporated in any contract, even if they counter these terms and conditions.

1.2 Contracts shall only come into existence based upon our order confirmation. In the event of conflicting provisions, the provisions governing the order confirmation have priority over the provisions set out in these terms and conditions. Any change, side-agreement or guarantee of certain characteristics requires written form under all circumstances. This also applies to any cancellation of the requirement of written form.

1.3 The autonomous commercial transport of waste shall not be subject to our services, not even for the purpose of carrying out tests.

2. **Quotation, Prices and Payment**

2.1 Our prices apply ex works, plus the statutory value added tax applicable at the time of invoicing, but excluding any required packaging or assembly costs.

   If at the time of ordering reference is made to illustrations, drawings or plans, any dimensions or weight specifications included therein merely represent approximate values, unless explicitly agreed otherwise. Minor deviations establish rights on the part of the Buyer only if tolerances were expressly excluded or if such deviations result in an unreasonable detriment to the Buyer.

   Unless agreed otherwise, we furthermore reserve the right to undertake design modifications at any time, provided that they are reasonable for the Buyer; we are, however, not obligated to implement any such changes on products which have already been delivered.

   Furthermore, we comply with technical specifications provided by the Buyer, in particular regarding dimensions, weights and quality of workmanship according to the following standards: If the Buyer has special technical requirements and if these deviate from the standard data either quoted or offered in the catalogue, the data and details arising from such special requirements can only be based on our experience. Unless otherwise agreed, opposing rights of the Buyer are excluded if and to the extent to which such special requirements lead to a deviation from standard data quoted or offered in the catalogue by more than 20%.

   Our price quotations are based on the cost situation prevailing at the time of issuing the quotation or, in the absence of a quotation provided by us, on the cost situation prevailing at the time of concluding the contract. If, in the case of an agreement for a fixed price, there is an unforeseeable increase or reduction in cost factors for which we are not responsible (wages, energy costs, input materials, ancillary/operating materials) after contract conclusion but before the date of delivery, we are entitled and obliged to adjust or reduce our prices accordingly. If the price adjustment exceeds the original price by more than 5%, the Buyer is entitled to withdraw from the contract without any rights to compensation arising therefrom.

2.3 We basically accept the payment methods bank transfer and direct debit only.

2.4 We accept bills of exchange only upon express agreement on account of performance. The costs of collection, as well as bank interest and charges, are paid by the Customer/Buyer.

2.5 In the event of default in payment on the part of the Buyer, the legally applicable default interest rate shall fall due. The right to claim another damage caused by delay is reserved.

2.6 In addition, the statutory fixed rate of EUR 40.00 shall fall due.

2.7 The Buyer has a right to offset or retain payments only if the counterclaims are res judicata or undisputed, or if the counterclaims arise from the same contractual relation.

2.8 Should, after contract conclusion, the creditworthiness of the Buyer deteriorate to an extent that endangers the performance of the contract, we are entitled to demand, either advance payment or the provision of securities for due receivables arising from all existing contracts and to refuse performance until such advance payments or securities have been received.

3. **Delivery**

3.1 Delivery periods quoted refer to the scheduled time of departure ex works. Fixed delivery dates must be expressly agreed as such at the time of placing/confirming the order. Agreed delivery periods are extended by a reasonable period of time in the event of unforeseeable impediments that are beyond our control, such as e.g. labour disputes, extraordinary interruption of operation, force majeure, or delays in the delivery of necessary input materials, regardless of whether the impediments are suffered by us or our suppliers. In case of force majeure, in particular damages by fire, floods, other natural disasters, war, civil war, terrorist acts, acts and plagues (including epidemics and pandemics) – provided the risk level estimated by the Robert Koch Institute is at least “moderate” – we shall be exempted from the obligation to deliver for the duration and extent of the effect; if the Buyer is affected by force majeure, he shall be exempted from the obligation to accept for the duration and extent of the effect.

If, as a consequence of these circumstances, it becomes impossible for us to deliver, both contractual parties are entitled to cancel the contract for good cause or to declare withdrawal from the same.

Any delivery period begins at the date of order confirmation. This requires, however, that all matters of major importance to manufacturing and delivery have been mutually agreed between the contract partners, unless we are at fault in failing to contact the Buyer without delay to clarify such matters. In case all matters of major importance to manufacturing and delivery have been agreed later and without culpable delay on our part, the delivery period begins at that date.

Adherence to our delivery commitment presupposes the proper and prompt performance of the duties of cooperation incumbent upon the Buyer. Otherwise, we are entitled to set a new date for delivery, including under threat of withdrawing from the contract.

In such a case, the new date set for delivery must be reasonable. We are entitled to make reasonable partial deliveries which may be invoiced separately. We may also deliver quantities that are higher or lower by up to 10%, provided that this does not constitute an unreasonable burden to the Buyer.

Delivery is made ex works, i.e. the Buyer bears all costs and risks of loading and transport. Packaging is not taken back.

If we are in default with delivery, the Buyer may set a reasonable extension period in writing, during which the contract is to be completed. After such period, he may withdraw from the contract, if it has not been fulfilled.

In the event of default in acceptance by the Buyer, we charge either the warehouse costs we have incurred or store the goods elsewhere at the Buyer’s expense. The risk associated with the consignment passes to the Buyer at the time default occurs.

If commissioning activities were agreed, they are always carried out on site. This obligation is subject to the proviso that the commissioning can be carried out by us under reasonable conditions, in particular considering potential travel restrictions. Otherwise, the commissioning is carried out via a secure data transfer connection established by us, provided that this is reasonable for the Buyer. The Buyer shall therefore ensure the delivered product’s connection to the internet and support the on-site commissioning. A commissioning via a secure remote data connection can also be carried out independently of the requirements specified in clause 2 upon separate agreement with us.

4. **Remote access**

4.1 If an ordered product provides functions that require the connection to our systems, e.g. for optimising the sorting performance through the provided data intelligence, the Buyer is obliged to connect the product to the internet and to allow the connection to our systems.

In case the Buyer ordered remote maintenance or other services that require remote access, he connects his products delivered by us to the internet, which grants us regular access for the purpose of providing the ordered service via a secure remote data connection to be established by us.

Provided the Buyer requests consultancy, support, maintenance or other services from us, we provide them as a service that shall
be compensated based on the time spent and according to the price list valid at the time of assignment, unless expressly agreed otherwise.

5. Retention of Title
5.1 The goods delivered by us remain our property until all our current claims against the Buyer have been fully satisfied. The same applies to any future claims which arise in connection with the delivered goods. If a current account has been agreed with the Buyer, the retained title acts as security for the claim to the balance of account.

5.2 Any processing or transformation of the reserved goods is performed on our behalf. We are considered the manufacturer within the meaning of § 950 BGB, without this obligating us. If other goods are processed, combined or mixed with other goods by the Buyer, we acquire co-ownership of the newly produced object in the same proportion as the invoice value of the reserved goods to the invoice value of the other goods used. If our ownership expires due to processing, combining or mixing, the Buyer here and now assigns to us any future rights of ownership accruing to him in the new asset or item to the amount of the invoice value of the reserved goods. The rights of co-ownership arising hereunder are deemed to be reserved goods as defined in Article 5.1, which the Buyer shall store on our behalf free of charge with due care and attention.

5.3 The Buyer here and now assigns to us all receivables resulting from such resale, regardless of whether the reserved goods were sold before or after processing or whether they are combined with land or a movable object or not. If the reserved goods are resold after processing or together with other goods that do not belong to us, or if they are combined with land or a movable object, the Buyer’s receivables against his customer are here and now assigned to us in the amount of the invoice value agreed with us for the reserved goods. If goods are sold in which we have a co-ownership share as per Article 5.2, the receivable is assigned to us to the same extent as to which co-ownership accures to us.

5.4 An assignment of the Buyer’s claims against his customers as a result of the reserved goods to third parties, regardless of whether without or after processing, combination or mixing with movable objects or land, is excluded, if this has the effect of reducing the value of the total securities available to us on the basis of our receivables. This does not apply in the event that assignment takes place within the scope of a genuine factoring agreement and we are notified of co-operation with a factoring bank and given the name of the bank and notification of the accounts held there. In this case, our receivable shall become due immediately upon payment or issuing of the credit note by the factor, without regard to any other agreement.

5.5 Until our revocation, which may occur at any time, the Buyer is entitled to collect receivables arising from the resale as per Articles 5.2 to 5.4. We shall not exercise the right to revoke this consent for as long as the Buyer continues to properly meet his payment obligations and there is no indication of any deterioration in the creditworthiness of the Buyer.

5.6 Should the Buyer fail to meet his obligations on time, we are entitled to take immediate possession of the reserved goods and, if appropriate, also the goods resulting from processing, combining or mixing, after withdrawal from the contract.

5.7 We hold a lien on materials given to us for processing regarding any outstanding receivable arising from the Buyer. If we deliver items that we have processed before they have been paid for in full, the Buyer assigns title to the same to us to secure any outstanding receivables. Articles 5.1 to 5.6, 5.8 to 5.10 apply accordingly.

5.8 If the materials are processed by us and have been supplied to the Buyer by a third party which has reserved the title to the material, then the expectant right is transferred to us instead of title by way of security in such a way that we can acquire title to such material by satisfying the third party.

If the Buyer transfers title to the material processed by us to a third party by way of security, the Buyer previously assigns to us his right of return transfer.

5.9 In the event that our equitable lien expires for whatever reason, we acquire any rights of compensation available to the Buyer against third parties as substitute for our title or our co-ownership shares in the processed material.

5.10 We undertake, upon request and at our discretion, to release securities available to us, if their value exceeds the receivables to be secured - insofar as these receivables are still outstanding - by more than 20%.


We are liable for defects in the delivery, excluding all further claims, as follows:

6.1 New machines

6.1.1 Our products must be inspected carefully immediately after transfer to the Buyer or a designated third party. They are considered to be approved, unless we receive a written notice of defect regarding obvious and other defects, which were noticeable in the course of an immediate, careful inspection, within seven (7) days after delivery or, in all other cases, within ten (7) days after detection of the defect. Based on our instructions, the relevant parts must be sent either to us or to the delivery factor free of charge. If the notice of defect is justified, we will reimburse the costs for the most cost-effective shipping method. This does not apply to the extent that costs increase because the product is located at a place differing from the place of intended use. Under all circumstances, additional costs for freight and insurance are borne by the Buyer. Either we or personnel authorized by us will perform the removal of defective parts and the installation of newly delivered parts free of charge, unless it is reasonable and appropriate to have the Buyer perform the removal and installation himself.

6.1.2 In the event of material defects of our products, we are obligated and entitled to, at our discretion and within a reasonable period of time, either remedy free of charge (supplementary performance) any parts (including software), which have become unusable as a consequence of such defects or the usability of which was considerably impaired, as long as any deterioration in the product is not due to fault of the Buyer. If the notice of defect is not justified, we will reimburse the costs for the most cost-effective shipping method. This does not apply to the extent that costs increase because the product is located at a place differing from the place of intended use. Under all circumstances, additional costs for freight and insurance are borne by the Buyer. Either we or personnel authorized by us will perform the removal of defective parts and the installation of newly delivered parts free of charge, unless it is reasonable and appropriate to have the Buyer perform the removal and installation himself.

6.1.3 If we are responsible for the material defect, the Buyer can demand compensation subject to the requirements specified in Article 9.

6.1.4 For parts that are installed, repaired or replaced in the course of supplementary performance, we grant a warranty to the same extent as for the original object delivered. Repaired parts become our property.

6.1.5 We warrant that our products are free from defects for a period of one (1) year from the date of delivery. For parts that are installed, repaired or replaced in the course of supplementary performance, the warranty period ends with that of the original object delivered, unless we have explicitly acknowledged the Buyer’s entitlement to supplementary performance.

For supplementary performance, in particular the repair or replacement of defective parts and the installation of newly delivered parts, the Buyer must:

a. grant the necessary time and opportunity,

b. provide auxiliary staff, devices and operating equipment at his own expense and perform ancillary work, and

c. provide us – after individual agreement – with the opportunity for fault diagnosis and possible remedy of the defect via a network connection to the product delivered to the Buyer. The Buyer shall therefore ensure the delivered product’s connection to the internet. Based on this, we will establish a secure remote data connection.

Additional costs incurred for working outside of normal working hours are at the expense of the Buyer.

6.1.6 The warranty runs for natural wear and tear or parts which, because of their material characteristics or their purpose, are subject to premature wear; moreover it does not extend to damage resulting from improper storage, treatment or use of unsuitable operating materials, defective construction work or substructure or unsuitable building foundation, chemical, electrochemical or electrical influences. The same applies to other circumstances that occur after the risk has passed, which arise without any fault on our part.

6.1.7 The Buyer can only put forward warranty claims against us if
a. the erection and commissioning of the delivered object was performed by personnel authorized by us,
b. defects covered by warranty were notified to us in writing without delay,
c. our instructions regarding the treatment and maintenance of the object delivered were followed and, in particular, any prescribed examination was properly performed,
d. no supplementary performance was performed without our consent,
e. any spare parts fitted were our own original spare parts or parts authorised by us,
f. no unauthorised modifications were made on the object delivered.

6.1.9 Articles 6.1.8 does not apply in the cases referred to in points a, c, d, e and f if the Buyer proves that a violation was not causal for the claimed defect.

6.1.10 In all other cases, Article 9 applies.

6.2 Used and reconditioned machines
All warranty claims are excluded for used and rebuilt machines or machine parts unless, in exceptional circumstances, we have given a written warranty. All claims for warranty that go beyond the extent defined in any written warranty given are excluded. This does not apply in case of assumption of warranty and in case of fraudulent concealment of a defect.

6.3 Right of refusal and exclusion of warranty claims
6.3.1 We are entitled to refuse to eliminate defects for as long as the Buyer fails to perform his obligations arising from Article 6.3.2.
6.3.2 In the event of damages, the Buyer is obligated to undertake every reasonable effort required to preserve any rights of recourse against third parties (e.g. documentation of facts by railway officials, certification of quantity shortfalls). Should the Buyer culpably breach this duty or other duties of co-operation (which may also include a duty to mitigate damages), claims based on defects are excluded. This does not, however, apply in the event of infringement of merely nonessential ancillary duties or if the breach of duty or obligations entails no or merely unsubstantial economic or legal disadvantages to us.
6.3.3 Insofar as a defect is caused by material provided by the Buyer, all warranties expire.
6.3.4 If material is delivered to us for processing, the quantity received is deemed to be the quantity documented at the time of receipt at our facility. The Buyer has no right to object to deviations of up to 3 % of this quantity.
6.3.5 Upon further processing by the Buyer, all warranty for defects detectable at the time of delivery expires.
6.3.6 If we deliver products that we have not exclusively manufactured ourselves, we assume no liability for damages resulting from the fact that the material delivered to us was defective or did not correspond to the state of the art, unless we are at fault for this. We assign any claims we may have against our suppliers to the Buyer. As a result, we are released from all liability. The Buyer is not entitled to any further claims.

7. Buyer’s Right of Withdrawal and Price Reduction
The Buyer may withdraw from the contract by written declaration only
a. if performance of the contract becomes completely impossible for us. In the event of partial impossibility, the right of withdrawal exists only if the partial delivery is verifiably of no use to the Buyer; otherwise, he may demand a reasonable reduction in the purchase price. If impossibility arises during default in acceptance or through the fault of the Buyer, the latter remains obliged to pay consideration in return. If neither contractual party is responsible for the impossibility, we are entitled to receive the part of the purchase price that corresponds to the part we have performed.
b. if the requirements stipulated by Article 3.6 are fulfilled.
c. The Buyer can demand the rescission of the contract or a reasonable reduction of the purchase price if the Buyer has not a reasonable extension in writing for elimination of a defect in accordance with Article 5.1, and that we have attempted to remedy unsuccessfully in the course of supplementary performance, with the express declaration that he rejects any further supplementary performance attempts after the period has elapsed and if it was our fault that this extension was not adhered to.

d. In the case of b. and c., the Buyer can only withdraw from the contract if the defect is not insignificant.
e. In all other cases, Article 9 applies.

8. Right of Rescission
If there are indications after conclusion of the contract (e.g. by an application for opening of insolvency proceedings) that our entitlement to the purchase price is at risk through insufficient ability of the Buyer to pay, then we are entitled according to the statutory regulations to refuse service and – if applicable after setting a deadline – to cancel the contract (§ 321 BGB). In case of contracts for the manufacture of unreasonable items (custom-made item) we can withdraw immediately; this shall not affect the legal provisions concerning the dispensability of fixing a time limit.

9. Scope of Buyer’s Rights and Claims
9.1 The Buyer’s claims for damages or reimbursement of unnecessary expenses are governed by this Article 9, regardless of the legal nature of any such claim.

9.2 Our liability for damages caused by us or one of our agents or legal representatives due to intent or gross negligence is unlimited. In the case of damages from injury to life, body or health, our liability is unlimited, including in the event of a simple negligent breach of duty by us or one of our agents or legal representatives.

9.3 Otherwise, we are liable for simple negligence only if a duty was violated the fulfilment of which is necessary to enable a proper performance of the contract and on the fulfilment of which the Buyer therefore relies on and may rely on (essential contractual obligation). Unless circumstances as described in Article 9.2 apply, the liability in the case of a breach of essential contractual obligations is limited to damages which are typically to be expected within the scope the contract.

9.4 Our liability under the Product Liability Act, based on fraudulent concealment of a defect and the assumption of warranty for the quality of an item remains unaffected.

9.5 All further rights and claims not listed in these terms and conditions or in the text of the contract are excluded.

10. Non-transferability of the Contractual Rights
The Buyer may not assign his contractual rights to third parties without our express written consent.

11. Amendments to these Terms and Conditions
11.1 We reserve the right to amend these terms and conditions, unless the amendment is unreasonable for the Buyer. In particular, amendments of essential contractual obligations that have an adverse effect for the Buyer are unreasonable. Reasonable amendments may result in particular from a change in legislation or the high court legislation, technical changes or further developments, incomplete terms and conditions, changed market conditions or other similar reasons.

11.2 We will inform the Buyer by e-mail at least six (6) weeks before the amendments come into force. The amendments will be effective if the Buyer does not object to them, in writing or by e-mail, within a period of six (6) weeks (after receipt of the amendment notification), and if we informed the Buyer of this legal consequence in the amendment notification. If the Buyer objects within the time period, the contract with the Buyer shall be deemed to have been terminated by us in due time as of the next possible date.

12. Place of Performance and Court of Jurisdiction
The place of performance is Cologne.

12.1 The exclusive court of jurisdiction for any dispute between the parties resulting from or in connection with these terms and conditions and the contracts concluded hereunder is Cologne, or, at the plaintiff’s choice, the defendant’s place of general jurisdiction.

12.2 Applicable Law and Binding Nature of the Contract
The contractual relations are governed by German law, excluding the application of the United Nations Convention on Contracts for the International Sale of Goods.

12.2.1 If any part of the contract is invalid, this shall not affect the remainder of the contract, provided that the invalidity does not affect the fundamental principles of the contract. An alternative reasonable provision shall apply instead of the invalid provisions by way of adjustment that comes closest to the original economic intent.

STEINERT GmbH, Cologne